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EXHIBIT

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April 1, 2016

**BY HAND-DELIVERY and E-MAIL**

Debra A. Howland  
Executive Director and Secretary  
New Hampshire Public Utilities Commission  
21 S. Fruit Street, Suite 10  
Concord, NH 03301-2429

**Re: PETITION FOR APPROVAL OF DEFAULT SERVICE  
SOLICITATION AND PROPOSED DEFAULT SERVICE TARIFFS  
Docket No. DE 16-250**

Dear Secretary Howland:

On behalf of Unitil Energy Systems, Inc. ("UES"), enclosed are an original and six (6) Confidential copies, plus one (1) redacted copy, of "Petition for Approval of Default Service Solicitation and Proposed Default Service Tariffs." The Petition requests that the New Hampshire Public Utilities Commission ("Commission") approve UES's solicitation and procurement, for the period beginning June 1, 2016, of 100 percent of its Default Service ("DS") power supply requirements for its Non-G1 and G1 customers for six months, and approve the proposed tariffs incorporating the results of this solicitation into rates.

In support of the Petition, the filing includes the pre-filed direct testimony and schedules of:

1. Lisa S. Glover, Energy Analyst, Unitil Service Corp.
2. Linda S. McNamara, Senior Regulatory Analyst, Unitil Service Corp.
3. Daniel T. Nawazelski, Senior Financial Analyst, Unitil Service Corp.

As discussed in the testimony of Ms. Glover, UES selected TransCanada Power Marketing, Ltd. ("TransCanada") as the winning bidder of the small customer (Non-G1) supply requirement (100% share). Energy America, LLD ("Energy America") was selected as the supplier for the medium customer (Non-G1) supply requirement (100% share). Exelon Generation Company, LLC ("Exelon") was selected as the supplier of the large customer (G1) supply requirement (100% share). All three transactions are for a period of six months. UES believes that TransCanada, Energy America, and Exelon

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offered the best overall value in terms of both price and non-price considerations for the supply requirements sought.

The filing contains information which the Company submits is Confidential. The Company seeks confidential and protected treatment for this information pursuant to the provisions of Puc 201.06 and Puc 201.07.

An electronic copy of the non-confidential version of the filing is being provided to the Commission, Commission Staff and the Office of Consumer Advocate ("OCA") as required by N.H. Code Admin. Pro. Puc 203.03.

Thank you for your attention to this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "Gary Epler". The signature is fluid and cursive, with the first name "Gary" and the last name "Epler" clearly distinguishable.

Gary Epler  
Attorney for Unitil Energy Systems, Inc.

Enclosures

cc: Donald M. Kreis, Consumer Advocate (with Confidential material)

Unitil Energy Systems, Inc  
Default Service Tariffs  
April 1, 2016  
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